



- SAP Figures
- → Situation 2014
- OpenStack and SAP Converged Cloud as the "Holy Grail"
- Challenges & Opportunities through OpenStack
- Solution approach



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## Some High Level Figures of SAP

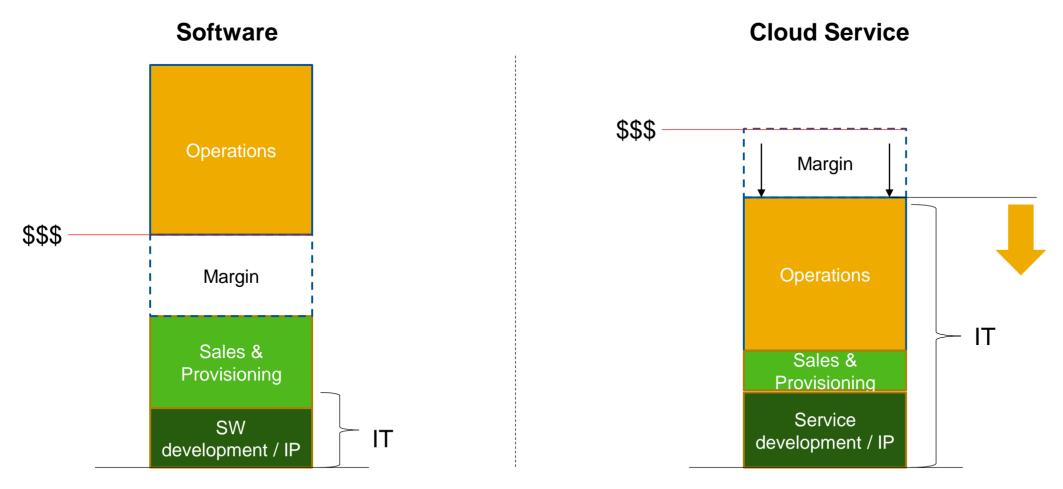
- 80k+ employees
- → 70+ data centers
- → 7+ PB RAM capacity
- → 100+ PB Storage capacity
- → 90+ PB backup capacity
- → Multiple multi billion USD acquisitions during the last years (successfactors, Ariba, Concur...)



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## 2014: SAP's Cloud Infrastructure Challenge

## Software Provider and Cloud Service Provider have very different cost structures, differ in their core competencies

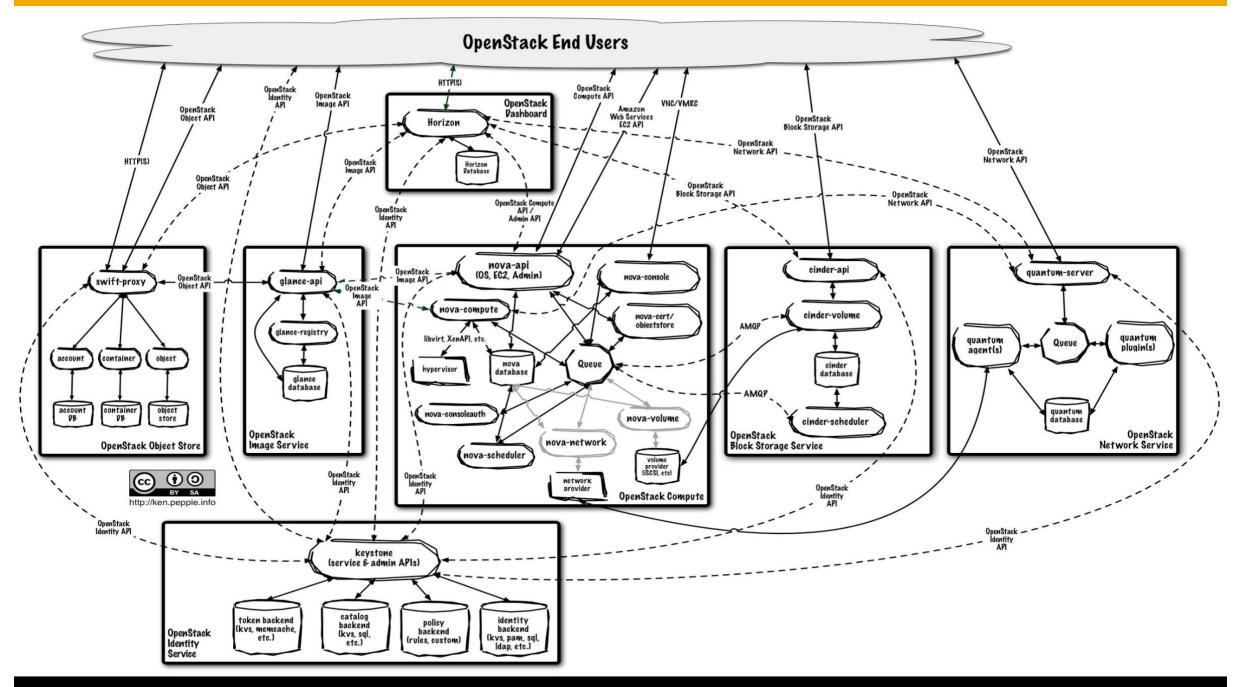


**How to increase margin? Sell more licenses!** 

How to increase margin? Run a competitive IT!



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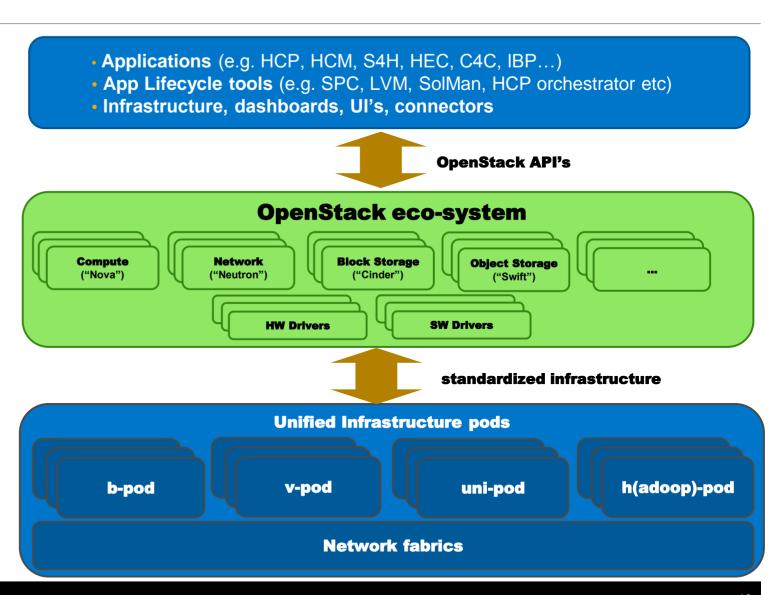


## What means convergence in SAP's Converged Cloud?

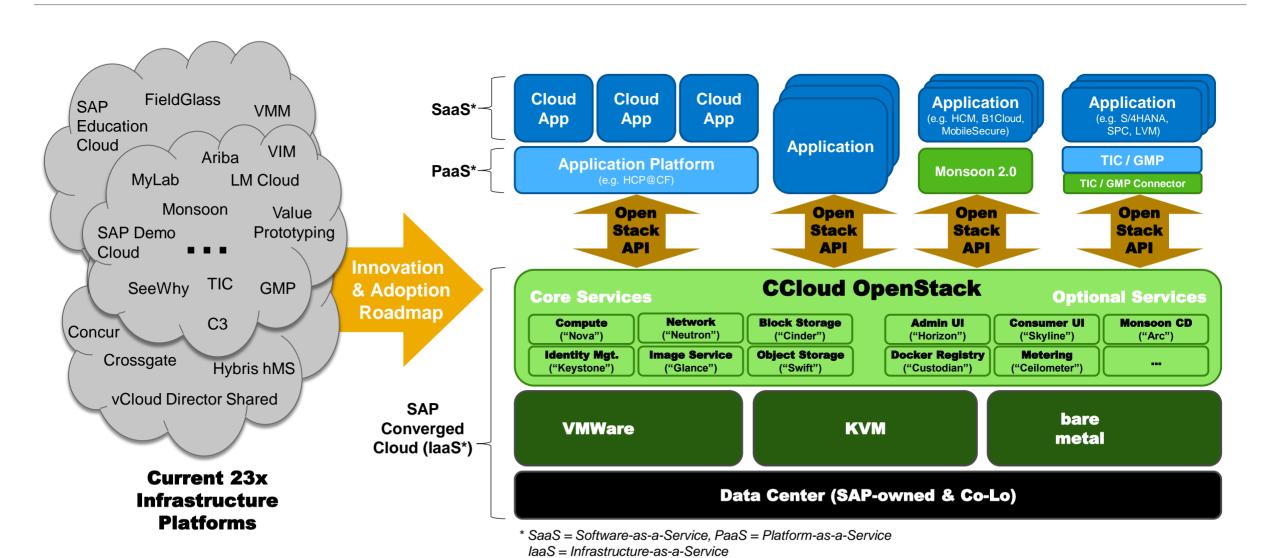
→ We converge "northbound" around OpenStack API's

- We converge around the OpenStack software ecosystem:
  - integration of HW & Software components through OpenStack drivers and OpenStack modules

We converge "southbound" around standardized hardware pods



## SAP Converged Cloud "Markitecture" Picture



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## **Challenges & Opportunities**

#### **Different payloads:**

- SAP Enterprise Applications
- SAP Cloud native Applications (e.g. cloud foundry based)

#### Different maturity of OpenStack Projects

#### Multi hyper visor (KVM & VMware & bare metal) support in one L2 network

Vendor neutral Software Defined Network solutions?

#### **Organization and Operations readiness**

- History of Operations teams with VMware preferences
- "Cylinders of Excellence" style setup of Operations Organization



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## **Recap: Challenges & Opportunities**

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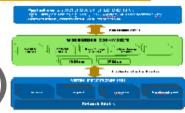
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# Solution Approach for: Different payloads (Cloud Native vs Enterprise Applications)



#### Why trunk and why a distro?

Distro approach enables cloud native & private cloud deployment support for HCP IE use cases :

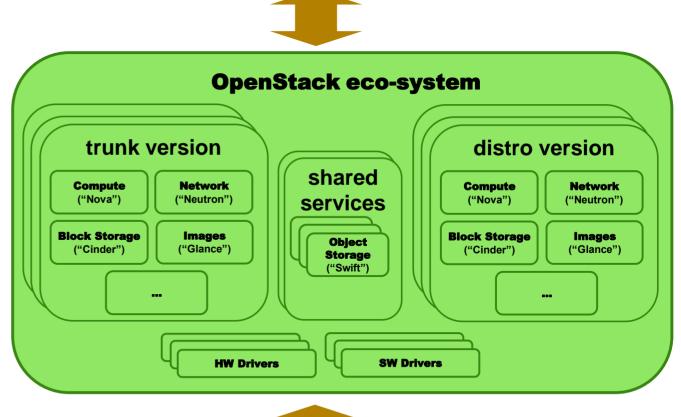
Partner or even customer can use a defined distro to deploy and operate infrastructure for HCP IE in non SAP data center

→ Trunk approach supports flexibility required to support specifics for Enterprise payloads like S4H, HEC

Bare metal, VMware, NFSaas (Manila) etc. support missing in existing Distros SAP needs to influence Community by active contributions and cooperation with partners to get SAP requirements introduced to OpenStack

HCP IE: HANA Cloud Platform Industry Edition

HEC: HANA Enterprise Cloud S4H: SAP Suite for HANA



OpenStack API's



standardized infrastructure

## **Recap: Challenges & Opportunities**

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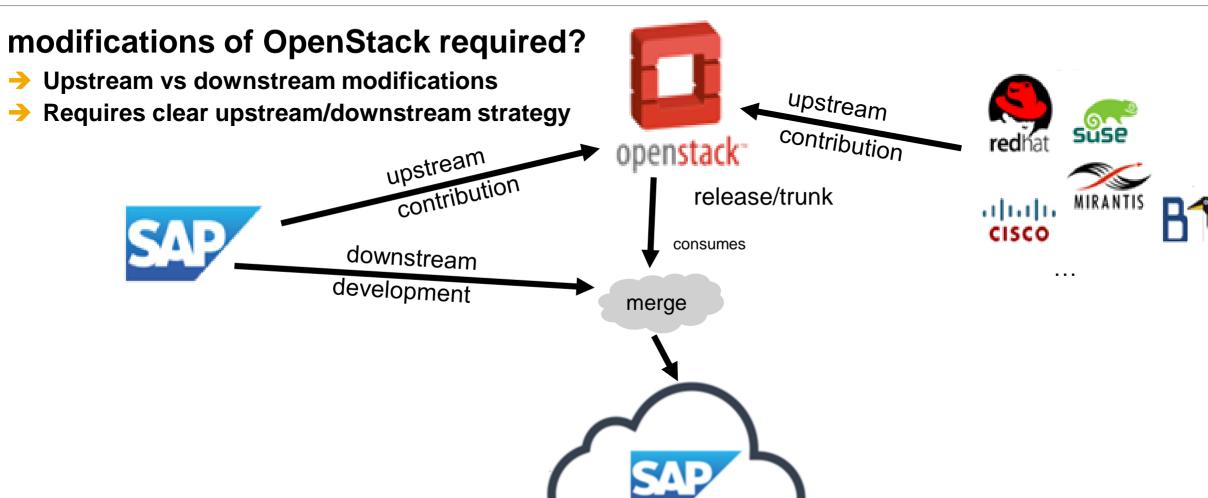
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# Solution Approach for: Different maturity of OpenStack Projects



Converged Cloud

## **Upstream first**

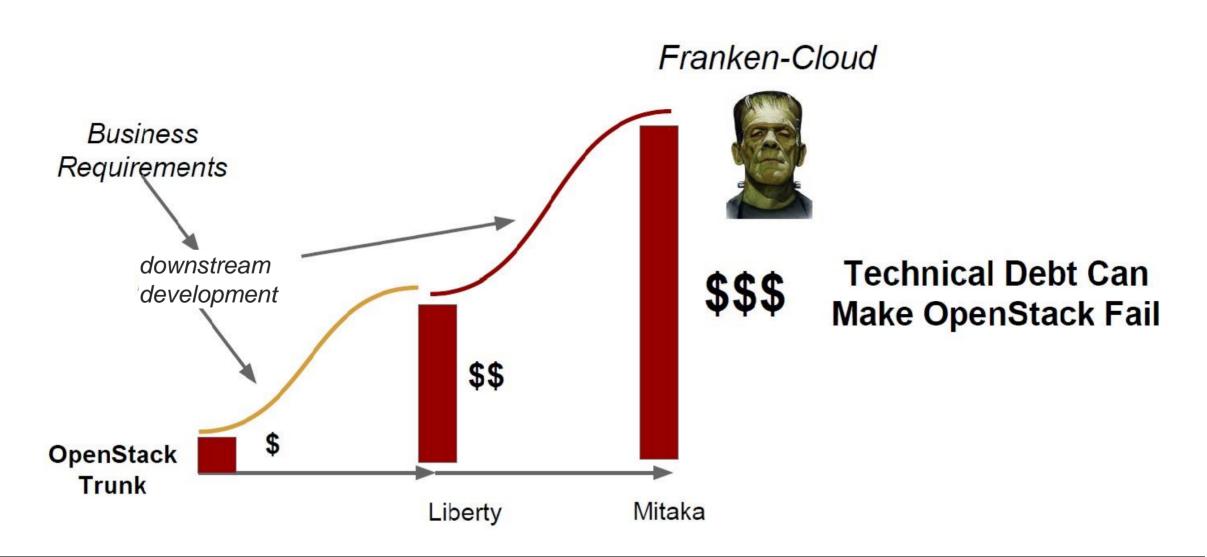
### **Upstream first**

- The paradigm means any change for a open source project should be aligned with the community
- Feature implementation must follow the process and rely on the release cycle
- Effects:
  - Solutions must be vendor independent
  - Accepted changes are maintained by the community
  - Code will be supported by distros later on

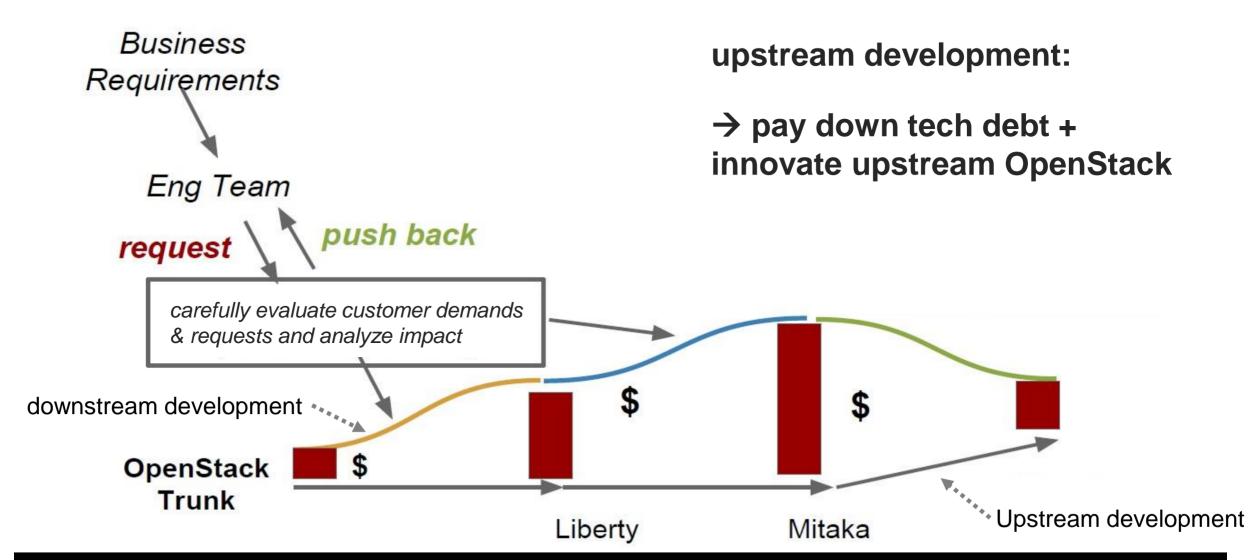
#### **Deliver** in time

- Our stakeholders have tough timelines and therefore demanding our infrastructure features are delivered in time
- Some components are missing functionality
- Upstreaming takes time
- Does not mean downstream only (upstreaming can be decoupled but can be risky)

## Downstream only → cumulates technical debt



## **Upstream Development Impact**



## Upstream first vs Downstream first depends on Impact levels

#### A change can have the following impact levels:

#### 1. Impact level: high

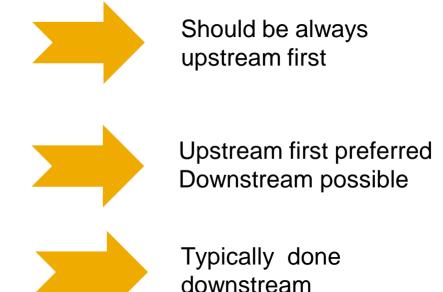
- API change (= the API version will be increased)
- DB schema changes (= DB migration need to be done)
- RPC changes
- core changes

#### 2. Impact level: medium

- vendor driver change (not in core repository)
- plugin change (an external hosted plugin)

#### 3. Impact level: low

- An external module that uses OpenStack APIs only
- A monitoring script
- 3<sup>rd</sup> party integration that is SAP specific (like AD integration)



The higher the impact level the higher the risk to be incompatible to vanilla OpenStack in case of downstream solution.

## **Recap: Challenges & Opportunities**

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### Solution Approach for: Multi hyper visor (KVM & Vmware & bare metal) support in one L2 network

#### **Objective:**

avoid vendor lock in by vendor specific/proprietary Software Defined Storage solution

**Approach: Hierarchical Port Binding** 

http://specs.openstack.org/openstack/neutron-specs/specs/kilo/ml2-hierarchical-port-binding.html

#### Additional advantages:

- Eases the operations model transition
  - from network, storage & compute silos to interdisciplinary cloud admins
  - > end devices do still speak vLAN while 4k vLAN deadlock/limitation in network fabric is eliminated
  - → Allows separation of data and control plane

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## **Approach to address Operations Challenges (1/3)**

#### **Pre-manufactured Pods**

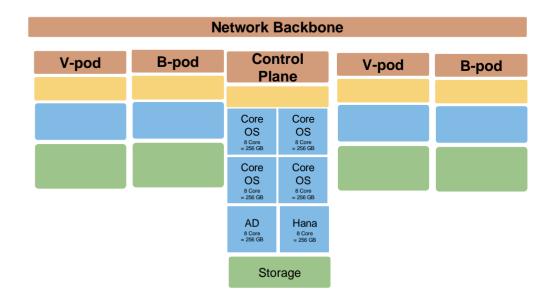
- Well defined BOM and procedure for pre-manufactured hardware commissioning (Pods)
- Addresses: time to delivery and quality in build-up

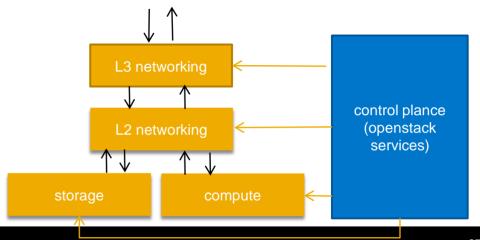
#### Clearly separate control and data planes

- Independent SLOs & Scalability
- Existing model to operate vendor gear and hypervisors (data path)

#### Run openstack as pure control plane

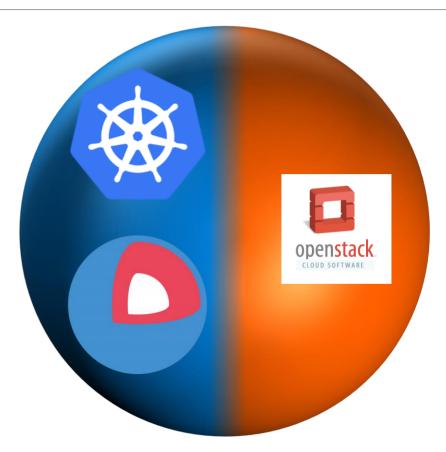
- Automatic, self healing, self supervising, immutable system (control)
- Target: Very limited extra operations





## Approach to address Operations Challenges (2/3): Containerized OpenStack on Kubernetes

- Everything containerized on Kubernetes
- Constant releases with low touch operations.
  - OS patching via CoreOS auto-update.
- No downtime in data path due upgrades on OpenStack.
- Automatic, Self-healing, Consistent and Immutable.
- Scales non linearly across multiple regions do once, repeat



## Approach to address Operations Challenges (3/3): Embedded Analytics

- Self contained monitoring and analytics per region for control plane
- Automatic: traditional ops "key action" is replacing/patching/adding hardware and vendor gear, the rest is automatic. (not yet, but step by step)
- → Kubernetes /healthz for OpenStack
- → Prometheus middleware for OpenStack
- → Sentry middleware for OpenStack
- → Monasca, alerting and logging for OpenStack and Prometheus.
- → SAP Hana for pay per use & long term analytics.

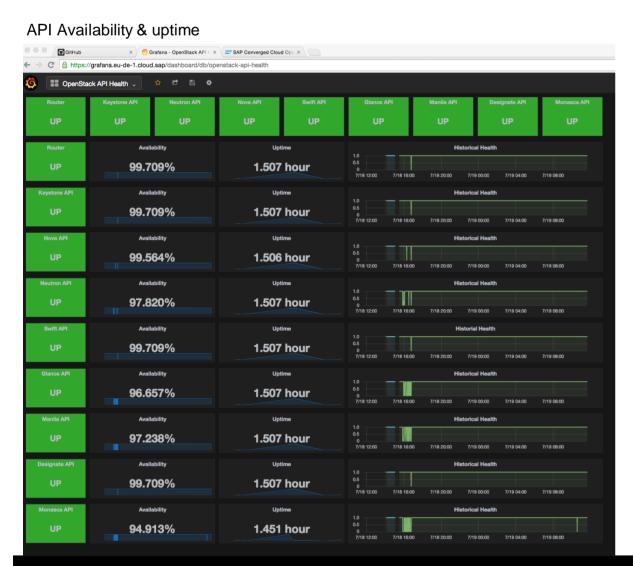


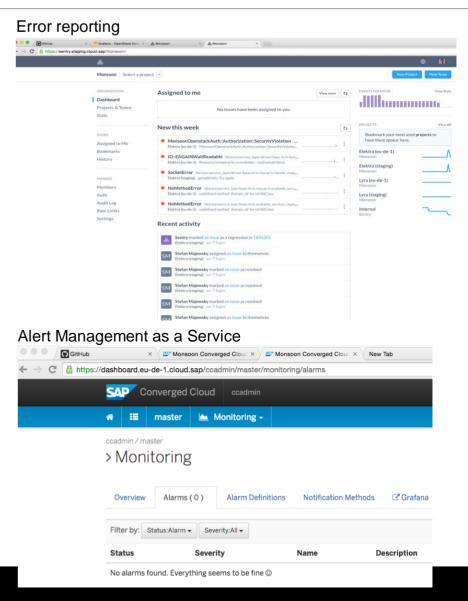






## **Embedded Analytics Metric everything, Error reporting, Alerting**







## Recommended reads

Running and building an laaS is not only a technical challenge

It is also a cultural and conceptual one

Learning the patterns people out there use... is a important

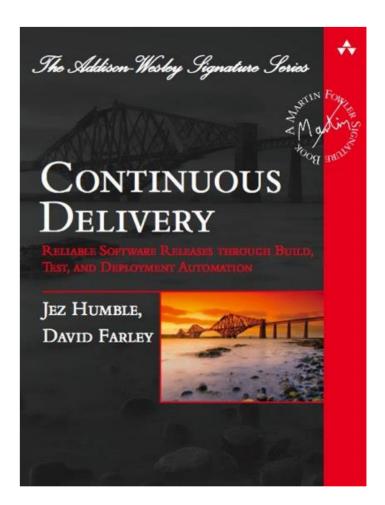
## Vision & Cultural Change – "we are all developers"

#### New on boards to Team → Read the book

- Automate everything, especially testing & deployment
- Version control everything

#### Get it in action

- Provide trust
- Provide cover

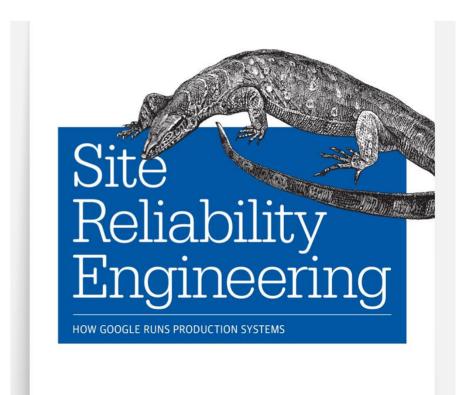


## Vision & Cultural Change – "we are all operators"

New on boards to Team → Read the book

"Google's SREs have done our industry an enormous service by writing up the principles and patterns — architectural and cultural — that enable their teams to combine continuous delivery with world-class reliability at ludicrous scale. You owe it to yourself and your organization to read this book and try out these ideas for yourself"

Jez Humble, author of "Continuous Delivery"



Edited by Betsy Beyer, Chris Jones, Jennifer Petoff & Niall Murphy



## **Key Takeaways**

## **Key Takeaways**

- Vendor Neutrality through OpenStack
- > Trunk and Distro approach are valid approaches, depending on the use case
- No way around collaboration with and contribution to the community
- Clear up- & downstream strategy required
- From Silo Admins/Operators to Cloud Admins/Operators
- From internal development to community development

## Thank you for your time and attention...





## Thank You!